



Lehman's Garage Update

Auto Body Repair • Service & Maintenance • Auto Glass

Bloomington • Chaska • Downtown • Eagan • Savage • South Minneapolis

Online at www.lehmansgarage.com

Finer than a frog hair: In memory of Gil Ness

I am Darrell Amberson, President of Lehman's Garage. I've had the opportunity to work closely with Gil for nine years.

To many of us at Lehman's, Gil was a coworker, consultant, mentor, and confidant. He had a passion for our business that focused on people. His broad based knowledge of our business was a resource for all, including repair methods, shop environment issues, operation process, estimating practices, insurance relationships, salesmanship, negotiating skills, and motivation—especially motivation.

Gil had the uncanny ability to get people to not only do what he asked of them, but to WANT to do it. People respected him as a leader. They sought his guidance and assistance, and he was always willing to help.

Gil was fun to be around. He had an energy level that betrayed his age. Recently, he told me that his secret to staying young was having fun in whatever he did. That fun loving spirit and his positive attitude was contagious. Nearly every day I would hear him respond to a morning greeting of "How are you today Gil?" with "Finer than a frog hair!" or "If I was any better there would be two of me!"



Lehman's President Darrell Amberson and Gil Ness

He loved to banter. Often I saw him give someone a verbal shot, look down, and break into a coy smile awaiting their response.

Unfortunately for us, Gil is now gone. However, he will remain in our hearts and memory. In the future, I know that many of us will often wonder how Gil would approach a particular issue or what he would say in a certain situation. Gil's time with us was truly a gift that we will always treasure.

Note: Gil Ness passed away suddenly on March 30, 2008. He worked in the automotive industry for many years and touched many lives. Gil's energy, knowledge, and fun loving spirit will be missed by all.

The light is on: A tribute to Gil

by Greg Mann, Controller

Every Tuesday morning, as I opened the door leading to the upstairs office, the light would be on, and Gil would be there to greet me.

This would start my week with Gil.

*What a great guy—
always glad to see you,
quick with a laugh and a smile.*

*Gil cared about you!
He liberally used the words "buddy" and "sweetheart" when referring to you.*

He was that light of hope and optimism. I think that is why people were so comfortable with him.

Gil was always there for you to talk to, and he was a wonderful listener.

*He was a straight shooter—
honest, respectful, kind,
short and to the point.*

*He saw the good in people
and made sure he recognized their efforts.*

Gil liked to have FUN!

One of my favorite stories about Gil is finding out he was a bunkie of ELVIS.

*How many people can say they bunked with the KING?
Gil had the bottom bunk, Elvis the top.
Boy, did we have fun with that new found knowledge!*

Gil will be greatly missed.

*Every morning,
when I turn the light on,
I hope to be like Gil for others.*

New Dealer Relationships



Lehman's Garage is pleased to announce that we have enhanced our relationship with three area dealerships.

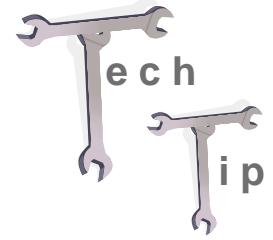
Inver Grove Honda is a new dealership located on South Robert Trail in Inver Grove Heights. We appreciate the very good relationship we have begun with them doing their glass and body work, and are excited to add value for their customers.

We have also been selected as the major glass repair facility for **Maplewood Toyota**, Minnesota's #1 volume Toyota dealer. The dealership is located off of Highway 61 in Maplewood.



Lehman's has worked with **Inver Grove Ford** in the past, and it is because of the mutual respect in this relationship that we are now doing their glass work and some body work.

We are pleased to be working with dealerships of such a high caliber.



With the continually rising cost of gas, we've put together a few tips to help you improve your fuel economy.

Have a fuel injection cleaning
A fuel injection cleaning should be done every 30,000 miles. It will give you a noticeable difference in vehicle performance and fuel economy. This service is also good for the environment because it cleans out fuel deposits and removes carbon build-up, reducing harmful emissions in the process.

Check your tires
Make sure your tires are properly inflated. Tires that are only 4 to 5 psi (pounds per square inch) low will reduce your gas mileage by 10%. You will not be able to tell that your tires are low by just looking at them, so get out a tire gauge and check.

Get a tune-up
"An out-of-tune engine – one that runs rough, accelerates poorly, hesitates or fails an emissions test, consumes far more gas than a well-maintained one. Old spark plugs can reduce fuel economy by 30%; a faulty oxygen sensor can cut it by 40%" (Car & Travel).

Watch your driving habits
Accelerating quickly from a complete stop, speeding, and sudden braking can knock anywhere from 5 - 33% off of your fuel economy. To combat this, try to anticipate changes in traffic and use cruise control whenever possible.

Another successful blood drive

Lehman's sponsored an American Red Cross blood drive on May 1, 2008. It was a very successful drive! We had a goal of 25, and 23 people presented to donate, resulting in 20 productive units available for patient care.

Thank you to everyone who participated. We will be having another drive in September.

April's CE Class: Insurance Investigations Today

Everyone had a fun time at our CE Class on April 23. There were six different presenters for our 8 hour course. Highlights of the day were Butch Lysholm's airbag demonstration to start the morning with a bang, and Officer Wayne Johnson's videos on BAIT cars.

We will have another CE class in the Fall.



Car Show

to benefit the American Cancer Society Hope Lodge

Sat • July • 26 • 2008

Lehman's Garage Bloomington
171 American Blvd. W.
Bloomington, MN 55420



Date: Saturday, July 26, 2008
Show Time: 10 AM - 2 PM
Cost: \$10 Donation for the American Cancer Society Hope Lodge
Food: from Choice Auto Rental

Dash plaques for first one-hundred entries • Door prizes and drawings for registered cars



Contact Jim Lundquist (612) 834-1460 OR Lenny Swanson (612) 866-6129