



Lehman's Garage Update

Auto Body Repair • Service & Maintenance • Auto Glass

Bloomington • Chaska • Downtown • Eagan • Savage • South Minneapolis

Online at www.lehmansgarage.com

Whitey Westlund Wins NABC PRIDE Award

The National Auto Body Council (NABC) annually hosts the PRIDE Awards where it honors members of the collision industry who have distinguished themselves and the industry through their selfless acts. One of the four award recipients this year was our own John "Whitey" Westlund from the Sales & Marketing Department.



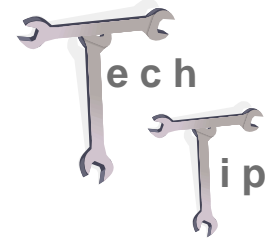
PRIDE Award Winner
John "Whitey" Westlund

Whitey won the award for his 60 years of involvement in the automotive industry, and 33 years of involvement in a fellowship. During this time, Whitey's positive attitude and willingness to support anyone in need day in and day out has made him stand out. For Whitey, helping people straighten out their lives and stay out of trouble is a part of who he is.

Everyone at Lehman's Garage is very proud of Whitey. Congratulations!

The awards were presented on Tuesday, October 30 at the Industry Achievement Awards

Luncheon held during the weeklong Collision Industry Conference in Las Vegas.



By Tim Frensko, Chaska Service Mgr.

Don't be left out in the cold, have your battery tested before it leaves you stranded.

With all the cold weather we have been having, now is a good time to have your battery tested. Battery testing is something you can't really do yourself; you will need to take your car to your trusted service shop with the proper test equipment. The condition of your battery can be determined in one of 2 ways:

- 1) electronically with a special tester that measures the battery's internal resistance or
- 2) with a carbon pile "load test."

The tester that uses a carbon pile for load testing requires the battery to be 75% charged or more. If down on charge, even a good battery could fail. Always have the state of charge checked first, and have the battery recharged before having it tested. A battery in any state of charge can be tested with an electronic tester because it measures the internal resistance.

This time of year, the battery is the most common cause of a no start condition, and you don't want to be left out in the cold at -20°F. Get yours tested today!

New Look for Lehman'sGarage.com

With a new year, comes a new look for Lehman'sGarage.com. Our website has been completely redesigned, but still has popular features like Body Repair Status check and Schedule an Appointment. The revamped website also has many new features:

- Online Estimate
- Auto Care & Repair Tips
- CE Classes for Agents
- Calendar of Events
- History
- Fleet Services
- Testimonials

For easy navigation, the website has a toolbar on the left side with clickable buttons, in addition to the dropdown toolbar across the top.

Take a look at the new site and let us know what you think!

The next best thing to a firm handshake and an honest smile? Genuine value. For nearly four generations, people in the Twin Cities have been pulling into Lehman's Garage for top quality automotive repairs and service. Friendly and caring staff, state-of-the-art equipment, and expert technicians that get the job done right, on time, every time - that's your neighborhood Lehman's Garage.

Main Office • 171 American Blvd. West • Bloomington, MN 55420 • 888-269-7920 • Hours: 7:30-5:30 M-F --[SITE MAP](#)

Visit our new website at
www.lehmansgarage.com

November's CE Class

In November we held a CE Class at AAA Auto Salvage in Rosemount. Agents had the choice of attending one of two days and received four credit hours.

Whitey Westlund and Shawn Collins presented on the importance of Certification and Green Recycling. Then, agents had the opportunity to tour AAA Auto Salvage and right next door, The Better Bumper Company. Everyone was amazed at how high tech this "scrap yard" was. Coming soon will be information on our next CE Class to be offered in April.



CE Class takes a tour of AAA Auto Salvage in Rosemount

Lehman's Team Places 3rd in AASP Race for Automotive Education

Every year the Alliance of Automotive Service Providers in Minnesota (AASP-MN) has an Automotive Education Fund drive. A huge part of this drive is the annual *Race for Automotive Education* which was held this year on January 15 and 16 at ProKart Indoor Racing in Burnsville.

The event featured 20 teams of mechanical and collision repair shops and industry suppliers with racing spread across two nights.

Of course Lehman's Garage was represented with a five member team coached by Jim Lundquist and Whitey Westlund. Our team did well, placing third, and more importantly, had a great time.

This year's event raised \$8000. The majority of this money will go to scholarships for automotive students enrolled in NATEF-certified mechanical and collision repair programs in Minnesota.

Thank you to everyone who participated, especially our team of Aaron Rolfsrud, Bill Zeller, Dan Forsberg, Shane Ritter and Zack Kersting, and our team coaches and organizers, Jim Lundquist and Whitey Westlund.



AASP Race for Automotive Education

Congratulations

Congratulations to our new shop managers:

Dan Olson - South Minneapolis

Jim Jensvold - Bloomington

Mike Anderson - Downtown

Scott Gudmunson - Savage

Congratulations to Don McTeague on his retirement after 30 years of service to Lehman's Garage!

Upcoming Events

Mark your calendars for these upcoming events:

Feb 14 Dakota County Chamber Event at Lehman's in Eagan from 9-10 AM

April 23 CE Class at the Knights of Columbus Hall in Bloomington

Registration will be coming soon

May 1 Red Cross Blood Drive at Lehman's in Bloomington

July 26 Car Show from 10-2 at Lehman's in Bloomington

Meet Our New Service Manager in Eagan: Jim Graham

I have been absent from the auto business for the past several years as I ran my own business in custom woodworking and cabinetry. Prior to that, I was an automation service technician in factories.

Total, I have approximately 12 years of experience in the automotive industry including tire sales and management for Goodyear and the old Montgomery Wards. I have also worked as an auto technician and in management for various service station dealers, as well as for a few years in the body shop business as a prepener and painter.

I am happy to be back in the auto repair business as I enjoy being around "car people" and helping customers with their vehicles.

Currently, I live in Lakeville with my wife Cindy and 2 dogs. I am an avid outdoor sportsman and a NASCAR fan.

Drop by the Service Department at Lehman's in Eagan and say "hi."



Jim Graham, Eagan's new Service Manager